

Outside Sales Representative

Are you looking for an outside sales position in a fast paced industry? Are you looking to use your sales talents to make a difference in the world? Planet Aid is a non- profit organization looking for sales representatives to find businesses and organizations to host our textile donation bins.

The responsibility of the Site Finder is to identify sites and negotiate the placement of Planet Aid bins with business owners, corporate offices, mall administrators, local counties, school administrators, church administrators or others who are interested in offering textile recycling to their patrons. The Site Finder also markets Planet Aid's initiatives and develops relationships with the site hosts.

Responsibilities:

- Canvass designated territory and identify suitable sites.
- Contact owners or administrators in charge of the locations.
- Schedule, present to decision makers, and follow up.
- Maintain daily activity requirements

Requirements/Skills:

- 2 years B2B sales, marketing, fundraising experience, or educational equivalent.
- Motivated, energetic, and positive outlook.
- Exceptional communication skills.

Full time position with salary, commission, and incentives. Fuel, phone, and car allowance.

Please see our website for more information about Planet Aid. Come make a difference with us!

www.planetaid.org